

**FIRST COAST MANUFACTURERS ASSOCIATION**  
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**FIRST COAST MANUFACTURERS ASSOCIATION**  
NORTHEAST FLORIDA  
SOUTHEAST GEORGIA

**VOICE**

**OCTOBER 2007** 10/24/2007

**LETTER FROM THE PRESIDENT**



**LETTER FROM THE TRI-CHAIRMAN**

**Technical Difficulties - President's Letter Appears Below...  
Manufacturers Needed to Protect Environment**

Manufacturers will have an increasingly important role in maintaining the quality of life that we enjoy in our nation, and particularly Northeast Florida. We hear continuing talk about global warming, water shortages, loss of species, and other adverse impacts to our environment. Much of this discussion is based on emotion with little attention being paid to the science or the complexity of the individual issues.

I have just returned from Charlotte, NC, where the governor and mayors are pleading with citizens to reduce water use because of an extended drought. The discussion is now pitting the utilities against the environmental community on the allocation of water resources. The simple argument is, do we continue to generate hydroelectric power, or do we curtail power to protect endangered species and provide water-oriented recreational opportunities.

Manufacturers routinely deal with complicated, far ranging environmental issues. By nature of our processes, we must continue to seek long term solutions that make sense in protecting our environment, as well as economic sense. It is imperative that we serve as a voice of reason to assist an overwhelmed regulatory community as it seeks to solve these very complicated environmental issues.

Please consider the following contributions manufacturers continue to make bettering our every day world:

- **Water Conservation:** Manufacturers have long been committed to reducing the amount of water consumed in its processes. In many cases, manufacturers have gone to closed-loop systems to conserve this precious resource. Gerdau Ameristeel, Fleet Readiness Center Southeast (NAVAIR), and Georgia-Pacific are three examples of companies that have dramatically reduced the use of water in their manufacturing process. Our commitment to recycling and reuse can be transferred to other sectors of the economy.
- **Water Quality:** Manufacturers routinely process their water and return it to its source in ever increasing levels of purity. Smurfit-Stone, Rayonier, and JEA are but three companies who continue to enhance water quality with the net gain being the improvement in the quality of the St. Johns and Nassau rivers. The scientific knowledge gained by companies like these is also available to help others.
- **Recycling:** Our chemical industry is but one example of an industry that has based its entire product line on using waste products. Few of us realize that Lyondell and IFF make flavorings for toothpaste by using the waste stream from our paper industry. I'm not sure we appreciate the significance of turning pot liquor to perfume and how it betters our environment.

These three examples of manufacturing's commitment to protecting the environment will now be grouped under the broad heading of Sustainability. You will be hearing much more about this broad concept over the next several years. Within FCMA, Paul Steinbrecher and Phil Norman and their EHS Committee will be spearheading FCMA members' involvement in the effort to maintain the environmental quality that we enjoy on the First Coast.

We have much to offer to government officials, environmental regulators, and other stakeholders in protecting our environment. As environmental stewards and as good neighbors, FCMA members look forward to working with all stakeholders to make our community a leader in environmental protection.

#### NEW MEMBERS

##### **Baptist Health Systems**

Contact: **Kristin Vondrak**, System Director Clinical Quality & Clinical Effectiveness/Performance Improvement  
(904) 202-3247, 800 Prudential Drive, Jacksonville, FL 32207

Hospital Health System

**Sponsor: FCMA**

##### **Cardinal Unijax, LLC**

Contact: **Mike Houle**, President  
(904) 483-5701, 109 Stevens Street, Jacksonville, FL 32254

Makers of custom commercial (catalog booklets, clasps, window and policy) envelopes. Also makers of plastic straws, dental vacuum tubes and medical pipettes.

**Sponsoring Members: Tracy Jackson, WhiteWave; Jim Datillo, Atlantic Coast Advisory Group**

##### **Dupuy Silo Facility, LLC**

Contact: **Caryn R. Sawyer**, Vice President Operations  
(904) 899-7203, 1520 Edgewood Avenue North, Jacksonville, FL 32225

Warehouses and blends green coffee.

**Sponsoring Member: Joe Waryold, Maxwell House Coffee Company**

##### **IDEAL**

Contact: **Tim Butler**, Manufacturing Manager  
(904) 829-1000, 3200 Parker Drive, St. Augustine, FL 32084

A leading designer and manufacturer of worm drive and specialty hose clamps for a broad range of fastening applications; manufactures both IDEAL® and TRIDON® brand and a host of specialty and custom clamping products.

**Sponsoring Member: Ed Sanford, Enkei of Florida**

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**Jaguar Security, Inc.**

Contact: **Darwin Urane**, Chief Operating Officer  
(904) 744-1900, 1225-201 W. Beaver Street, Jacksonville, FL 32239

Providing innovative security solutions, security officer services, and camera surveillance.

**Sponsoring Member: George Robbins, TEC Group**

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**Tetra Tech NUS**

Contact: **Joe Gibson**, Project Manager  
(904) 730-4669 ext. 215, 8640 Philips Highway, Suite 16, Jacksonville, FL 32256

Environmental services, water/wastewater management, infrastructure services, security design, and outsourced technical services.

**Sponsor: FCMA**

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**The Wells and Drew Companies**

Contact: **Randy Houser**, President  
(904) 399-1510, 3414 Galilee Road, Jacksonville, FL 32207

Complete printing and engraving services for a wide variety of custom stationery products and marketing materials.

**Sponsor: FCMA**

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**NEXT GENERAL MEETING****October 29 - CINTAS "The Uniform People"**

Come see how thousands of uniform and other products are processed through their facility. Wear comfortable, closed-toe/heel shoes for tour. Details:

**Where:** **CINTAS "The Uniform People"**  
1595 Transport Court, Jacksonville, FL 32218  
Directions: click [here](#) - From I-95 North, exit at Airport Road; go west (first left) to Duval Rd., go south to Alvarez Road, turn right and follow FCMA signs!



**When:** Monday, October 29 / 4:00 - 6:00 PM

**RSVP:** By email to [information@fcmaweb.com](mailto:information@fcmaweb.com)  
or call the FCMA reservation line at 904-343-9372

**Don't forget to bring your travel-sized toiletries for the City Rescue Mission!**

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**SHORT TAKES****Manufacturing News**

Proposed utility fees could drive away local business...

See what FCMA members had to say in these JBJ articles (click [here](#) and [here](#).)

Manufacturers cut energy costs with new equipment...

Read the JBJ article [here](#)

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**FCMA Community Project - Dignity-U-Wear**

A great time was had by all and **Dignity-U-Wear** was the beneficiary of our hard work! Several teams donated their time...

Lad Daniels,  
FCMA;  
Dan Heald,  
Suncoast  
Industrial  
Services;  
Team Leader  
Paul  
Kamke,  
Miscellaneous  
Sheet Metal  
(not  
pictured,  
Maria Corby,  
FCMA).



## NAMES IN THE NEWS

### New Faces, Promotions, Awards, etc...

- **Akerman Senterfitt** welcomes *Edward Cole* as an attorney for the litigation practice and *Matthew Ringler* and *Tala Woods* as attorneys for the corporate practice group. 74 of their lawyers representing 32 practice areas were named in the 2008 edition of The Best Lawyers in America!
- **Atlantic Coast Bank** appointed *Dedie Campbell* senior vice president and director of marketing and communications, hired *Carl Insel* as executive vice president of commercial lending and *Denise Horton* as city president of the Jacksonville market.
- **Auld & White Constructors...** What a great way to celebrate 20 years of business! Auld & White receives First National Award from Associated Builders and Contractors in Excellence in Construction Awards for the Beaches Area Historical Society Museum & History Center. They accepted their awards in Washington DC this summer. Other awards received included Excellence in Industrial (\$10-\$15 million) and \$2-\$5 million for WhiteWave Foods, and Awards of Merit. Congratulations Steve and Ed!
- **Fleet Readiness Center Southeast** (formerly NAVAIR) changes command... *Captain Timothy Matthews* assumed command of FRCSE on August 17 and *Captain John Scanlan* marked his retirement from active duty.
- **Kraft/Maxwell House** awarded the Clara White Mission with a \$5,000 grant to support its daily feeding program for the homeless.
- **McGuireWoods** attorneys named in Law & Politics magazine's 2007 Florida Super Lawyers list include: *Thomas Brice*, *Scott Cairns*, *Christine Milton*, and *David Wells*. Also, McGuireWoods was named by Working Mother magazine as one of 50 best law firms in the US for women.
- **Regions Bank** named *Christine LeClaire* as branch manager for its Fleming Island branch.
- **Rex Corp.** won seven packaging awards at the 20th annual Florida Print Awards competition banquet and four awards at the 58th annual Premier Print Awards national competition—congratulations!
- **Reynolds Smith & Hills** hired *Shani Nesmith* as recruiting coordinator and promoted *Jack Haynes* to vice president of transportation and public infrastructure programs.
- **Sea Star Line** expands services to third party logistics (click [here](#) for article). Also, *Carl Fox* was promoted senior vice president of sales, marketing and customer service and named *Neil Perlmutter* senior vice president, finance and chief financial officer to lead its IT and System Group; *John Emery* was promoted to senior vice president of logistics; *Ned LaGoy* was promoted to vice president and general manager of Sea Star Line Agency in Puerto Rico.
- **Smith Hulsey and Busey** welcomes *Keith Daw* as a partner in its real estate and land use practice. Keith is no stranger to FCMA!
- **Stellar** welcomes *Timothy Jenkins* as assistant project manager, commercial division; *Loraine Rosada*, assistant superintendent; *Ekle Small* promoted to director of design, refrigeration services; *Gary White* to fabrication and CAD manager, refrigeration services; *Leslie Land Mims*, assistant project manager; *Mike Davis*, senior project manager; *Brad Blocker* and *Justin Whitaker*, project managers; *Durby Moore*, division manager of service; *Dennis White*, regional director of South Central region; *Ken Rhoades*, regional director Central Plains region; *Mike Degrendele*, regional director of West Coast region; *Chris Rhoden*, service manager for South Central region; *Ronnie Dickerson*, commissioning manager. Also, congratulations to Stellar's Commercial Division for their recognition in design build work and for the Safety Training and Evaluation Process award by the Associated Builders & Contractor's First Coast Chapter. Stellar was also ranked No. 13 of 50 Top Green Contractors.
- **The Grimes Companies** promoted *Sherrie Whitlock* to senior logistics coordinator.
- **The Ronco Group** promoted *Al Vosper* to general manager.

### JEA Receives National Award

Congratulations to JEA for winning EPA's 2007 Clean Water Act Recognition Award as the **best** Industrial Pretreatment program *in the country!* Read press release [here](#).

#### PAST GENERAL MEETING

### Kaman Aerospace - Aug. 27

We appreciate the hospitality of Kaman Aerospace in hosting FCMA at the August meeting.



(Left) President Bob Kamiskas welcomes the group

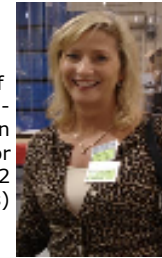


(Right) John Little, Sen. Martinez Chief of Staff gives a DC update



Herschel Vinyard of Atlantic Marine addresses members

Susan Wright of Turner Pest Control--yes, Mike, she has been covering for you for Membership! (note the 2 nametags)



### Bacardi - Sept. 24



A great time, tour, and of course... samples! Thanks to **Bacardi** for hosting us in September.

#### UPCOMING EVENTS

### HR 101 - Back to Basics

This workshop will discuss what supervisors, managers, and HR professionals need to know about the employment-related statutes. Will also discuss interviews, discipline, investigations. If you need a refresher course on the basics or have questions, then THIS is the workshop to attend. Don't miss out!

- Employment Statutes – What you DO NOT know WILL hurt you!
- What is the "paper" in Paper Trail
- How to investigate an employee complaint regarding violation of a company policy

**Presenter:** Patricia J. Hill, Esq., Labor and Employment Attorney / Partner  
Smith, Gambrell and Russell, LLP

**When:** Wednesday October 31, 2007 7:30AM-9:30AM

**Where:** UNF University Center, [12000 Alumni Drive](#) (Bldg. #43)  
(Directions: I-95 to JTB east; exit Kernan; north to UNF back  
entrance; first building on left)

**Cost:** \$55 – Members / \$110 Non-Members  
Includes continental breakfast

**RSVP:** FCMA Reservation Line (904-343-9372) or [email](#)  
"No shows" will be billed; no refunds for  
cancellations less than 48 hours prior to event.



### Workshop: Environmental (*and Safety*) Crimes and Punishment



Criminal prosecution of environmental, safety and health violations has become a substantial weapon in the regulatory enforcement arsenal. Some cases are referred for criminal investigation and prosecution. Both the corporation and its people may face criminal punishment, but only individuals can be put in prison. This half-day program will focus on the potential criminal liabilities faced by businesses and their owners, officers, and managers. Participants will hear directly from EPA criminal investigators, environmental attorneys, and industry leaders.

Do *not* miss this seminar! You need to know the risk of personal criminal liability, why some cases are prosecuted criminally and what you can do to reduce your risk.

**When:** Thursday, November 15, 2007 / 7:30 – 11:30 AM  
**Agenda:** 7:30 Registration / Breakfast

Welcome & Introductions - Paul Steinbrecher, JEA

Environmental Violations as Crimes--Why and When  
Don Anderson, Esq., McGuireWoods

Federal Environmental Cases – Ricky Langlois  
Special Agent-Criminal Investigation Div., US EPA

Avoiding Stripes: A Consultant's Role During an Environmental Indictment -  
Douglas Grant, CHMM, Golder Associates Inc.

Lessons Learned – Jim Wold, Environmental Specialist, Gerdau Ameristeel

Panel Discussion / Question & Answer

**Where:** UNF University Center, 12000 Alumni Dr., Bldg. #43. [Click](#) for directions.

**Cost:** \$95 – Members / \$145 Non-Members (includes continental breakfast)

**RSVP:** FCMA Reservation Line (904-343-9372) or click [here](#). "No shows" will be billed;  
no refunds for cancellations less than 48 hours prior to event.

### Mark Your Calendar... Annual Holiday Social - December 6

Join us for "Moonlight & Merriment at Matthew's" (and dessert at Peterbrooke Chocolatier) in San Marco on Thursday, **December 6**, from 6:00 PM - 8:00 PM. It's not too late to be a [sponsor](#)... Thanks to our current sponsors:





**Platinum Sponsor:** Still needed

**Gold Sponsor(s):** Still needed

**Silver Sponsors:**

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McGuireWoods, LLC  
Moran Environmental Recovery  
University of North Florida

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ICS  
Metro Property Services  
Oasis Group  
WhiteWave Foods

PLATINUM PLUS MEMBERS

**2007 Platinum Plus Contributors**

**Platinum Plus** was designed to provide added benefits and recognition for your company and to help fund specific FCMA initiatives, such as:

- Lobbying efforts to protect our state sales tax exemptions
- Promote manufacturing
- Manufacturers Association of Florida (MAF)

*Benefits include:*

- \* Promotion of your company at FCMA events and in VOICE monthly
- \* Prepaid fees to select workshops/seminars based on contribution

We appreciate the support of the following members:

**Platinum Plus**

Gerdau Ameristeel  
Georgia Pacific  
Pilot Pen  
Maxwell House Coffee (Kraft)

**Platinum**

Atlantic Marine, Inc.  
Auld & White Constructors, Inc.

**Gold**

Main Recycling

**Silver**

Moran Environmental Recovery  
Smith Gambrell & Russell  
Rex Corporation

**Bronze**

FMC Corporation  
Rogers Towers  
The Ronco Group  
WhiteWave Foods

**Patron**

Ameritape, Inc.  
Automation Engineering  
Colliers Dickinson

If you are interested in joining this list of contributors, contact [Sherri Mitchell](#).

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